

**2019-20 Local Targeted Occupations List**  
Sorted by Occupational Title

Workforce Development Area 11 - Flagler and Volusia Counties

Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 30 annual openings and positive growth
- 3 Mean Wage of \$14.46/hour and Entry Wage of \$11.77/hour
- 4 High Skill/High Wage (HSHW) Occupations:
- 5 Mean Wage of \$22.67/hour and Entry Wage of \$14.46/hour

SOC Code†	HSHW††	Occupational Title†	Annual Percent Growth	Annual Openings	2017 Hourly Wage Mean	Hourly Wage Entry	FLDOE Training Code	In EFI Targeted Industry?	Data Source†††
132011	HSHW	Accountants and Auditors	1.53	126	33.27	19.72	5	Yes	R
113011	HSHW	Administrative Services Managers	1.65	1,164	47.69	26.02	4	Yes	S
413011		Advertising Sales Agents	0.15	1,496	27.95	13.30	3	Yes	S
493011	HSHW	Aircraft Mechanics and Service Technicians	1.19	1,294	26.95	16.11	3	Yes	S
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	1.52	557	88.88	45.87	4	Yes	S
173011	HSHW	Architectural and Civil Drafters	1.38	733	24.37	16.33	3	Yes	S
274011		Audio and Video Equipment Technicians	1.84	638	19.22	12.61	4	Yes	S
493021		Automotive Body and Related Repairers	1.62	44	17.50	12.72	3	No	R
493023		Automotive Service Technicians and Mechanics	1.06	165	18.49	12.11	3	No	R
472021		Brickmasons and Blockmasons	5.68	255	16.83	13.10	3	No	L
493031		Bus and Truck Mechanics and Diesel Engine Specialists	1.33	42	17.50	12.57	3	Yes	R
533021		Bus Drivers, Transit and Intercity	1.38	1,524	16.28	12.48	3	Yes	S
131199	HSHW	Business Operations Specialists, All Other	1.42	174	28.11	16.63	4	No	R
435011		Cargo and Freight Agents	1.60	677	21.18	13.04	3	Yes	S
472031		Carpenters	1.60	248	17.06	12.19	3	No	R
472051		Cement Masons and Concrete Finishers	2.44	97	17.88	13.21	3	No	R
351011		Chefs and Head Cooks	1.42	1,333	25.97	14.71	3	No	S
131031	HSHW	Claims Adjusters, Examiners, and Investigators	0.46	1,889	29.23	18.88	3	Yes	S
* 212011	HSHW	Clergy	1.60	54	23.50	18.48	5	No	R
532012	HSHW	Commercial Pilots	1.55	37	30.71	21.37	3	Yes	R
131041	HSHW	Compliance Officers	1.21	1,657	29.94	16.83	3	No	S
151143	HSHW	Computer Network Architects	1.11	1,435	39.70	23.51	3	Yes	S
151152	HSHW	Computer Network Support Specialists	1.49	990	27.90	16.75	3	Yes	S
151121	HSHW	Computer Systems Analysts	1.28	1,574	39.32	24.96	4	Yes	S
151151		Computer User Support Specialists	0.63	45	20.83	12.71	3	Yes	R
474011	HSHW	Construction and Building Inspectors	1.57	1,019	27.71	18.20	3	No	S
119021	HSHW	Construction Managers	1.62	52	40.77	28.31	4	No	R
131051	HSHW	Cost Estimators	1.84	43	26.80	18.51	4	No	R
151141	HSHW	Database Administrators	1.65	658	40.74	25.63	4	Yes	S
* 319091		Dental Assistants	1.94	65	17.14	14.16	3	Yes	R
* 292021	HSHW	Dental Hygienists	2.21	1,000	30.31	22.54	4	Yes	S
* 292032	HSHW	Diagnostic Medical Sonographers	4.64	10	30.97	23.16	3	Yes	L
* 212021		Directors, Religious Activities and Education	1.58	33	21.52	16.35	5	No	R
472081		Drywall and Ceiling Tile Installers	0.99	39	17.24	15.00	3	No	R
499051		Electrical Power-Line Installers and Repairers	0.70	28	23.03	15.80	3	No	L
472111		Electricians	0.93	146	18.13	15.10	3	No	R
* 252021	HSHW	Elementary School Teachers, Except Special Education	1.15	189	26.48	21.55	5	No	R
436011	HSHW	Executive Secretaries and Executive Admin. Assistants	0.02	4,311	25.16	17.12	3	Yes	L
512091		Fiberglass Laminators and Fabricators	1.79	33	17.07	13.79	3	Yes	R
113031	HSHW	Financial Managers	2.39	31	54.23	31.15	5	Yes	R
332011		Firefighters	1.20	52	18.06	12.98	3	No	R
471011	HSHW	First-Line Supervisors of Construction Trades and Extraction Worker	1.83	132	26.75	18.70	4	No	R
371011		First-Line Supervisors of Housekeeping and Janitorial Workers	1.65	2,043	18.90	12.51	3	No	S
371012	HSHW	First-Line Supervisors of Landscaping, Lawn Service, and Groundsk	1.84	44	24.00	16.92	3	No	R
491011	HSHW	First-Line Supervisors of Mechanics, Installers, and Repairers	1.29	77	26.17	16.93	3	No	R
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	1.05	60	33.02	15.42	4	Yes	R
431011	HSHW	First-Line Supervisors of Office and Administrative Support Workers	0.66	230	23.47	14.96	4	Yes	R
391021		First-Line Supervisors of Personal Service Workers	NR	NR	18.28	12.44	3	No	R
511011	HSHW	First-Line Supervisors of Production and Operating Workers	1.07	96	28.54	18.24	3	Yes	R
411011		First-Line Supervisors of Retail Sales Workers	0.73	417	20.43	13.18	3	No	R
531031	HSHW	First-Line Supervisors of Transportation and Material-Moving Machin	1.29	1,392	25.39	15.24	3	Yes	S
119051		Food Service Managers	1.12	43	25.02	13.22	4	No	R
111021	HSHW	General and Operations Managers	1.61	145	48.49	17.95	4	Yes	R
472121		Glaziers	1.96	658	17.80	13.89	3	No	S
271024		Graphic Designers	0.84	30	18.55	13.68	4	Yes	R
292099		Health Technologists and Technicians, All Other	1.46	37	17.97	12.12	3	Yes	R
499021		Heating, Air Conditioning, and Refrigeration Mechanics and Installers	1.56	122	19.39	14.12	3	No	R
533032		Heavy and Tractor-Trailer Truck Drivers	1.23	199	17.39	11.77	3	Yes	R
474051		Highway Maintenance Workers	2.05	36	17.32	12.68	3	No	R
131071	HSHW	Human Resources Specialists	1.45	69	25.42	15.55	5	No	R
499041		Industrial Machinery Mechanics	1.18	1,374	23.30	15.99	3	Yes	S
537051		Industrial Truck and Tractor Operators	0.89	2,544	16.55	12.09	3	Yes	L
151122	HSHW	Information Security Analysts	3.22	553	41.33	26.32	3	Yes	S
472132		Insulation Workers, Mechanical	1.00	200	14.76	11.98	3	No	L
413021	HSHW	Insurance Sales Agents	1.09	194	23.22	14.73	3	Yes	R
271025		Interior Designers	1.36	671	23.70	13.77	4	Yes	S
519061		Inspectors, Testers, Sorters, Samplers, and Weighers	1.00	72	14.85	9.77	2	No	L
292061		Licensed Practical and Licensed Vocational Nurses	2.09	162	19.24	15.83	3	Yes	R

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			Percent Growth	Annual Openings	Mean	Entry			
434131		Loan Interviewers and Clerks	1.00	46	16.16	12.31	3	Yes	R
132072		Loan Officers	NR	NR	26.46	13.91	4	Yes	R
514041		Machinists	1.14	32	17.64	12.81	3	Yes	L
499043		Maintenance Workers, Machinery	NR	NR	20.21	13.48	3	No	R
131111	HSHW	Management Analysts	1.78	97	48.35	20.20	5	Yes	R
131161	HSHW	Market Research Analysts and Marketing Specialists	2.86	63	27.06	18.30	5	Yes	R
* 292012		Medical and Clinical Laboratory Technicians	1.95	656	24.78	15.07	4	Yes	S
* 292011		Medical and Clinical Laboratory Technologists	1.52	895	24.78	15.07	4	Yes	S
* 119111	HSHW	Medical and Health Services Managers	2.46	35	51.92	29.58	5	Yes	R
* 319092		Medical Assistants	2.60	254	14.55	12.37	3	Yes	R
292071		Medical Records and Health Information Technicians	1.69	30	17.12	12.57	4	Yes	L
* 436013		Medical Secretaries	2.46	3,205	15.82	12.38	3	Yes	S
131121		Meeting, Convention, and Event Planners	1.84	1,102	22.66	13.72	4	No	S
* 252022	HSHW	Middle School Teachers, Except Special and Career/Technical Educ	1.15	61	26.68	21.56	5	No	R
493042		Mobile Heavy Equipment Mechanics, Except Engines	1.51	636	21.91	15.35	3	Yes	S
151142	HSHW	Network and Computer Systems Administrators	1.14	1,432	38.07	24.26	4	Yes	S
472073		Operating Engineers and Other Construction Equipment Operators	1.87	60	18.79	14.13	3	No	R
292081		Opticians, Dispensing	2.68	506	18.48	12.64	4	Yes	L
* 232011		Paralegals and Legal Assistants	2.06	3,246	23.60	15.66	3	Yes	S
* 319097		Phlebotomists	2.59	1,100	14.94	12.04	3	Yes	L
* 312021	HSHW	Physical Therapist Assistants	3.06	31	33.22	25.20	4	Yes	R
472151		Pipelayers	1.38	666	19.14	13.62	3	No	S
472152		Plumbers, Pipefitters, and Steamfitters	1.61	92	18.19	13.05	3	No	R
* 333051		Police and Sheriff's Patrol Officers	1.06	75	20.75	16.31	3	No	R
* 435031		Police, Fire, and Ambulance Dispatchers	1.35	705	19.53	13.95	3	No	S
119141		Property, Real Estate, and Community Association Managers	0.77	89	24.44	13.56	4	No	R
131023	HSHW	Purchasing Agents, Except Wholesale, Retail, and Farm Products	0.05	1,484	29.94	18.60	4	Yes	S
* 292034	HSHW	Radiologic Technologists	1.74	1,016	26.55	19.26	3	Yes	S
419021		Real Estate Brokers	1.27	765	35.04	14.50	3	No	S
* 291141	HSHW	Registered Nurses	1.74	341	27.65	21.96	4	Yes	R
* 291126	HSHW	Respiratory Therapists	2.60	735	27.58	22.61	4	Yes	S
414012		Sales Representatives, Wholesale and Manufacturing, Except Techn	1.20	261	26.17	12.41	3	Yes	R
414011	HSHW	Sales Representatives, Wholesale and Manufacturing, Technical and	1.26	2,758	39.99	17.57	3	Yes	S
* 252031	HSHW	Secondary School Teachers, Except Special and Career/Technical E	1.13	123	28.37	22.06	5	No	R
413031	HSHW	Securities, Commodities, and Financial Services Sales Agents	1.60	45	26.03	16.40	5	Yes	R
492098		Security and Fire Alarm Systems Installers	1.52	867	20.40	14.48	3	No	S
472211		Sheet Metal Workers	1.49	1,087	18.70	13.19	3	No	S
* 211093		Social and Human Service Assistants	1.27	1,546	15.75	11.97	3	No	L
151132	HSHW	Software Developers, Applications	3.31	3,903	43.51	27.98	4	Yes	S
472221		Structural Iron and Steel Workers	2.13	687	20.48	14.48	3	No	S
* 292055		Surgical Technologists	1.65	764	20.82	16.36	3	Yes	S
173031		Surveying and Mapping Technicians	1.51	733	19.30	13.37	3	Yes	S
* 492022		Telecommunications Equipment Installers and Repairers, Except Lin	0.65	37	22.26	15.10	3	Yes	L
292056		Veterinary Technologists and Technicians	NR	NR	14.98	12.36	4	Yes	R
* 251194	HSHW	Vocational Education Teachers, Postsecondary	1.69	626	29.44	17.17	4	No	L
151134	HSHW	Web Developers	1.76	950	29.89	18.24	3	Yes	S
514121		Welders, Cutters, Solderers, and Brazers	1.41	1,812	18.05	12.76	3	Yes	S
131022	HSHW	Wholesale and Retail Buyers, Except Farm Products	1.65	574	32.23	16.96	4	Yes	L

*An asterisk to the far left indicates a background check may be required to work in that field.*

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

L = Local Area Employer Need

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

NR = Not releasable.

EFI - Enterprise Florida, Inc.

Revised 09/9/2019