

**MINUTES OF THE MEETING
OF
CAREERSOURCE FLAGLER VOLUSIA**

JANUARY 17, 2019

A Meeting of the Board of Directors of CareerSource Flagler Volusia, was called to order at 4:00 p.m., on the 17th day of January 2019 at Houligan's Restaurant, located at 1725 W. International Speedway Blvd., City of Daytona Beach, in the State of Florida, pursuant to written notice fixing said time and place; the same being filed and attached to these minutes.

Mr. Carlos Valderrama Chaired the meeting and Ms. Ann Lesizza served as Recording Secretary. Mr. Valderrama requested introductions in lieu of calling the role and the Recording Secretary noted each person present.

The following members were present:

Ms. Mary Jo Allen, Executive Director – Halifax Health Hospice & Palliative Care
Ms. Nancy Bradley, Administrator – Daytona College, LLC
Ms. Denise Breneman, County Director – Special Olympics Florida
Mr. Rob Ehrhardt, Director – Volusia County Division of Economic Development
Mr. Mark Lanham, Store Manager - Walgreens
Dr. Aubrey Long, Vice President – Business & Community Development - Bethune-Cookman University
Ms. Bonnie Madden, Director of Practice Operations – Advent Hospital Flagler
Mr. Bret Schmitz, President – Hudson Technologies
Ms. Cheryl Tanenbaum, SVP & CFO – Intracoastal Bank
Mr. Bret Schmitz, President – Hudson Technologies
Mr. Carlos Valderrama, Manager – Valderrama Partners, LLC
Mr. Tyrone Walker, Jr., Consultant - Primerica
Mr. John Wanamaker, CCIM – Coldwell Banker Commercial AI Group

The following guests were also present:

Ms. Robin King, President & CEO – CareerSource Flagler Volusia
Ms. Ann Lesizza, Chief Administrative Officer – CareerSource Flagler Volusia
Mr. Charles Howell, Vice President-Business Development & Technology – CareerSource Flagler Volusia
Ms. Christine Sikora, Vice President-Innovative Workforce Solutions - CareerSource Flagler Volusia
Ms. Jennifer Campbell, Chief Financial Officer – CareerSource Flagler Volusia
Ms. Kathy Spencer, Director of Business & Career Services - Case Management Inc.
Ms. Kim Houghton, Supervisor – Vocational Rehabilitation

Mr. Arthur Loeffler, CPA – CEO/CFO – American Radionic Company
Mr. Eric Remington, Chief Technology Officer - DME
Ms. Renee Stauffacher, Director – Flagler County Schools/Technical Institute
Mr. Derek Triplett, Non-Board Executive & Finance Committee Member – 3D Trip Enterprises, Inc.
Ms. Velma Lowe, Managing Director of Operations – Career Steps, Inc.
Ms. Kathy Spencer, Director of Business and Career Services – Case Management, Inc.
Ms. Donna Runge, DEO Administrator – Department of Economic Opportunity
Mr. Keith Nordon, President & CEO – Team Volusia EDC
Mr. Brad Harris, Business Manager – Volusia County Economic Development
Dr. Jerry Parish, Chief Economist & Director of Research – Florida Chamber Foundation
Mr. John Davis, Executive Vice President – Orlando Regional Chamber of Commerce
Mr. Remie Beaulieu, Senior Network & Systems Engineer – CareerSource Flagler Volusia
Ms. Jamie Newcomb, Professional Services Coordinator – Career Steps, Inc.*
Ms. Jenny Stumbras, Business & Community Development Manager- Career Steps, Inc.*
Ms. Judy Brown, Innovation & Processes Manager – Career Steps, Inc.*
Ms. Michele Coston – General Public Guest
Mr. John Hoag – General Public Guest
Ms. Sherry Norris – General Public Guest

*via Conference Call

Mr. Valderrama called the meeting to order and stated that the January meeting is generally the planning meeting for the Board where the direction for the coming calendar year is determined. He announced that a public comment request from Ms. Michele Coston had been received and Ms. Robin King forwarded Ms. Coston's comment, along with recorded phone messages, to the Board members prior to the meeting. The comment is included in these minutes. Mr. Valderrama offered Ms. Coston four minutes to make any additional comments. Ms. Coston spoke for a few minutes and expressed concerns.

“Comment: I would like to understand how you inform the public in laymen terms, on the WIOA and its Core Programs? How did you disseminate information this past year to the targeted populations that these very Core programs were created for? Is the Board aware that the governors report on homelessness showed an increase in couch surfers/dislocated people and people jumping house to house to keep a roof over their heads as they were not making ends meet? (this being the very targeted population where parts of the WIOA Core had also been invisible to the public) Who is held accountable when someone enrolls in a WIOA core program that they qualify for, and no followup is rendered? Why is there no tracking system as to how many people enroll in programs and how many people actually are followed up with, and being helped, in

many of your sister agencies? (How many people you serve is different from how many people actually get sustainable employment, would you agree?) What does One Stop mean as per the statutes? and who is responsible for knowing all about each and every Core Program that the tax payers are paying for? As per DOL attorney general audit, who was responsible for stealing 4.5 million and more....from the Senior work program this past year? The public has a right to know, would you agree? (the very program I enrolled and qualified for and was totally ignored). Why isn't Career Source and its sister agencies working at the neighborhood level and making all core programs visible to the public on a continuous basis? Why not place a table at Walmart and Target and at senior communities like the one I live in, and inform people of the programs that can help them? Why are wages so low when cost of living has tripled? And why are OJT jobs mostly designed for men? And why is Career Source's main focus only on small business development and not more so on the entire Core of WIOA? Citizens deserve these questions to be answered to help give a better understanding of what your doing. I am sincerely eager to learn more about what your doing to help our community and mighty workers, find sustainable income, and to learn how you will be preventing an additional increase in couch surfing and dislocation population this year."

Mr. Valderrama announced that the next item was the Consent Agenda. He stated that the members had received the items prior to the meeting. He requested a motion for approval.

1. Upon motion duly made and seconded, the Consent Agenda was unanimously approved.

Next, Mr. Valderrama introduced Mr. John Davis, the Executive Vice President for the Orlando Regional Chamber of Commerce, a division of the Orlando Economic Partnership. He provided a brief background of Mr. Davis. Mr. Davis addressed the Board members and guests and explained that the Partnership was formed following the merger of the Central Florida Partnership and the Orlando Economic Development Commission. The Orlando Economic Partnership is a public/private partnership which encompasses Central Florida's counties; Brevard, Lake, Orange, Osceola, Polk, Seminole and Volusia. Mr. Davis discussed the area's population and job growth. Mr. Davis stated that the Partnership's mission is future-focused with the ultimate goal to create broad-based prosperity for the entire region. He presented the "Launch to Tomorrow", a three-year plan to recast economic development to advance board-based prosperity for the region. The presentation can be reviewed on our web site at <https://www.careersourcefv.com/media/board/OrlandoEconomicPartnership.ppsx>

Next, Mr. Valderrama next introduced Dr. Jerry Parrish, Chief Economist and Director of Research with the Florida Chamber Foundation. Dr. Parrish is responsible for conducting in-depth analyses on the Florida economy and on solutions to help secure

Florida's future. Dr. Parrish addressed the meeting and stated that when he began his job four years ago with the Foundation, his first assignment was to work on the Florida Scorecard and that is where the metrics are for everything that impacts Florida's economy. The Scorecard can be found at www.thefloridascorecard.org. The data is at state and county level. He discussed the various features of the Scorecard including the live population counter. He pointed out Florida's third grade reading scores and stated that 57% of third graders are passing the third-grade reading level. The 2030 goal is to be at 100%. Dr. Parrish discussed the net new jobs and the population rate. He requested that the businesses and agencies begin their meetings providing these numbers. Doing so would bring focus to the number of new jobs needed between now and 2030 and provides the way to measure progress. He continued to discuss the future of Florida. Dr. Parrish reported that Florida is top in the Southeast for job growth. Of course, jobs don't grow at the same rate all over the state. He presented our local area and job growth is not that high compared to the Orlando area, for example. Dr. Parrish continued to highlight the job growth statics. He explained that metro areas are growing, and the rural areas are depopulating. Dr. Parrish provided information on how the tax base is impacted. The presentation can be found at: <https://www.careersourcefv.com/media/board/thefloridascorecard.ppsx>

Next, Mr. Valderrama reminded the members that several Board Committee meetings were being held soon; the IDC Committee was scheduled to meet on January 29, 2019 and the Career Pathways Committee would be meeting on January 31st.

The Chair called on Ms. Robin King to provide the President's comments. Ms. Robin King addressed the meeting and commented that the presentations they just heard provided a lot of information and the intent was to let us know what is happening at the regional level and state level so we can be aligned in our committees. She reported that earlier in the day, the Able Trust awarded CareerSource Flagler Volusia with a grant of \$64,000 to assist individuals with disabilities to provide training in retail. Ms. King advised that we are currently working with Walgreens and plan to expand that program to additional retail entities. She next advised that we received three additional grants from CareerSource Florida; one to support the STARS program, one specifically to teach seniors basic technology and we received funding to train apprentices with Hudson Technologies. Ms. King announced that the members would be receiving invitations to the Alliance4. Ms. Christine Sikora has been working with Moore Communications on branding for our industry sector focus groups and on February 22, 2019 we will have our six targeted industries in the room along with Volusia County Schools, Flagler County Schools, Daytona State College, Economic Development and many of the cities will participate as well. She stated that we will be presenting ideas for solutions and gathering feedback. The event is being held at the Hard Rock Daytona and breakfast will begin at 7:30 and the meeting will kick off at 8:00.

Minutes of the Meeting
January 17, 2019
Page Five

Ms. King called attention to the informational items located on the tables and asked if there were any questions. No questions were noted.

There being no further items to come before the meeting, it was adjourned.

Recording Secretary