

# 2023-24 Local Targeted Occupations List

Sorted by Occupational Title

Workforce Development Area 11 - Flagler and Volusia Counties

Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 30 annual openings and positive growth
- 3 Mean Wage of \$14.45/hour and Entry Wage of \$11.76/hour
- 4 High Skill/High Wage (HSHW) Occupations:  
Mean Wage of \$22.66/hour and Entry Wage of \$14.45/hour

SOC Code	HSHW††	Occupational Title†	Annual	Annual	2022 Hourly Wage		FLDOE	In EFI
			Percent		Openings	Mean		
			Growth				Code	Industry?
132011	HSHW	Accountants and Auditors	1.49	125	30.9	16.92	5	Yes
113011	HSHW	Administrative Services Managers	1.51	35	42.09	24.89	4	Yes
112011	HSHW	Advertising and Promotions Managers	2	20	35.96	18.37	5	
493011	HSHW	Aircraft Mechanics and Service Technicians	1.67	1,474	31.54	16.75	3	Yes
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	1.44	610	113.51	69.15	4	Yes
274011		Audio and Video Equipment Technicians	3.23	869	23.38	14.44	4	Yes
493021		Automotive Body and Related Repairers	1.26	1,104	21.85	14.1	3	Yes
493023		Automotive Service Technicians and Mechanics	0.66	5,668	21.81	12.68	3	Yes
433021		Billing & Posting Clerks	0.9	585	20.58	16.49	3	
433031		Bookkeeping, Accounting, and Auditing Clerks	0.46	13,212	20.99	14.03	4	Yes
434011		Brokerage Clerks	0.2	14	30.58	22.26	3	
493031		Bus and Truck Mechanics and Diesel Engine Specialists	1.47	43	18.32	15.47	3	Yes
533021		Bus Drivers, Transit and Intercity	1.52	1,744	19.81	13.59	3	No
± 151199		Business Intelligence Analysts	1.87	710	31.19	23.28	4	No
131199	HSHW	Business Operations Specialists, All Other	1.82	174	29.08	15	4	Yes
535021	HSHW	Captains, Mates, and Pilots of Water Vessels	2.09	742	29.34	18.11	3	Yes
472031		Carpenters	1.36	8,240	20.27	14.09	3	Yes
472051		Cement Masons and Concrete Finishers	1.57	50	18.14	14.43	3	Yes
351011	HSHW	Chefs and Head Cooks	4.03	1,939	27.41	15.75	3	Yes
111011	HSHW	Chief Executives	0.32	30	70.73	24.55	5	Yes
399011		Childcare Workers	1.2	1188	14.71	11.3	3	
131031	HSHW	Claims Adjusters, Examiners, and Investigators	0.26	2,070	30.92	20.07	3	Yes

212011	HSHW	Clergy	1.26	38	23.62	16.96	5	Yes
532012	HSHW	Commercial Pilots	0.95	43	26.68	19.52	3	Yes
211099		Community and Social Service Specialists, All Other	0.75	72	16.66	12.45	5	Yes
131141	HSHW	Compensation, Benefits, and Job Analysis Specialists	1.61	756	26.93	17.88	4	Yes
131041	HSHW	Compliance Officers	1.11	2,155	34.71	19.9	3	Yes
151143	HSHW	Computer Network Architects	1.57	979	51.96	34.03	3	Yes
151231		Computer Network Support Specialists	1.5	3	32.54	18.54	5	
519161		Computer Numerically Controlled	0.3	26	21.11	14.71	3	
151299	HSHW	Computer Occupations, All Other	1.49	1,118	37.67	17.86	3	Yes
151131	HSHW	Computer Programmers	2.17	1,169	41.69	23.31	3	Yes
151121	HSHW	Computer Systems Analysts	1.89	2,652	43.26	24.53	4	Yes
151151		Computer User Support Specialists	1.55	78	21.77	13.49	3	Yes
± 474011	HSHW	Construction and Building Inspectors	0.3	206	27.88	15.45	3	No
352012		Cooks, Institution & Cafeteria	1.2	587	15.77	11.97	3	
119021	HSHW	Construction Managers	1.05	50	52.28	29.14	4	Yes
131051	HSHW	Cost Estimators	1.27	43	30.04	19.63	4	Yes
151141	HSHW	Database Administrators	1.52	669	45.51	27.69	4	Yes
319091		Dental Assistants	1.45	73	17.31	12.99	3	Yes
292021	HSHW	Dental Hygienists	1.42	1,022	28.14	18.37	4	Yes
292032	HSHW	Diagnostic Medical Sonographers	2.57	522	30.43	22.17	3	Yes
472081		Drywall and Ceiling Tile Installers	0.67	30	18.12	14.07	3	No
± 499051		Electrical Power Line Installers and Repairers	0.1	139	27.02	19.45	3	Yes
472111		Electricians	1	187	19.14	14.05	3	Yes
± 512022		Electrical and Electronic Equipment Assemblers	0.2	1,310	15.86	10.91	3	Yes
± 173024		Electro-Mechanical and Mechatronics Technologists and Technicians	0.3	1	21.92	14.18	3	Yes
± 172071		Electrical Engineers	1.3	154	33.7	22.25	5	Yes
512028		Electrical, Electronic, and Electromechanical Assemblers, Except Coil Winders, Tapers, and Finishers	0	76	14.47	12.33	3	Yes
252021		Elementary School Teachers, Except Special Education	1.59	174	22.3	21.2	5	No
± 436011	HSHW	Executive Secretaries and Executive Admin. Assistants	-1.8	-10	24.73	14.82	3	Yes
474031		Fence Erectors	1.1	45	18.8	14.52	3	
± 274032		Film and Video Editors	3.21	847	23.89	15.32	3	Yes
± 512051		Fiberglass Laminators	-0.2	423	16.73	11.63	3	No
113031	HSHW	Financial Managers	2.1	41	57.07	31.46	5	Yes
332011	HSHW	Firefighters	0.49	1,827	32.55	23.33	3	Yes
371012	HSHW	First-Line Superv. Landscaping & Groundskeeping Workers	1.76	44	25.47	16.85	3	Yes
391014		First-Line Superv. of Entertainment & Rec Workers, Except Gambling	2.9	492	24.18	14.95	3	
471011	HSHW	First-Line Superv. of Housekeeping & Janitorial Workers	0.88	112	28.07	19.81	4	Yes

371011		First-Line Superv. of Housekeeping & Janitorial Workers	2.41	38	18.23	12.01	3	Yes
491011	HSHW	First-Line Superv. of Mechanics, Installers, and Repairers	0.95	77	25.82	17.06	3	Yes
431011		First-Line Superv. of Office and Admin. Support Workers	0.69	257	22.45	14.55	4	Yes
511011	HSHW	First-Line Superv. of Production and Operating Workers	1.54	114	29.84	17.69	3	Yes
331099		First-Line Superv., Protective Service Workers, All Other	2.04	662	22.72	13.88	3	Yes
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	1.39	82	29.27	17.99	4	Yes
391021		First-Line Supervisors of Personal Service Workers	2.53	2,046	21.96	14.13	3	Yes
411011		First-Line Supervisors of Retail Sales Workers	0.76	332	22.58	13.69	3	Yes
119051	HSHW	Food Service Managers	2.53	3,331	33.46	19.48	4	Yes
± 112033		Fundraising Managers	1.9	75	40.09	19.85	3	Yes
111021	HSHW	General and Operations Managers	1.86	303	42.53	16.47	4	Yes
472121		Glaziers	1.69	721	20.3	15.19	3	Yes
271024		Graphic Designers	0.99	33	21.17	15.82	4	Yes
292099		Health Technologists and Technicians, All Other	1.72	941	21.43	13.45	3	Yes
499021		Heating, A.C., and Refrigeration Mechanics and Installers	1.34	110	20.51	14.75	3	Yes
533032		Heavy and Tractor-Trailer Truck Drivers	1.17	210	18.88	13.98	3	Yes
473013		Helpers - Electricians	0.7	100	17.11	14.47	3	
131071	HSHW	Human Resources Specialists	2.32	74	26.72	16.36	5	Yes
173026		Industrial Engineering Technologists and Technicians	1.1	42	29.61	20.72	4	
499041		Industrial Machinery Mechanics	2.05	1,698	21.93	14.95	3	Yes
537051		Industrial Truck and Tractor Operators	1.88	36	16.68	14.83	3	Yes
151122	HSHW	Information Security Analysts	1.8	565	43.26	26.49	3	Yes
± 519061		Inspectors, Testers, Sorters, Samplers, and Weighers	-0.60	472	20.38	13.48	3	No
413021		Insurance Sales Agents	2.16	314	24.01	13.11	3	Yes
292061		Licensed Practical and Licensed Vocational Nurses	1.77	147	20.6	17.04	3	Yes
434131		Loan Interviewers and Clerks	1.36	1,629	22.1	15.46	3	Yes
132072	HSHW	Loan Officers	0.85	1,690	34.72	18.08	4	Yes
499094		Locksmith & Safe Repairers	-0.01	-3	20.67	16.39	3	
514041		Machinists	0.57	48	19.91	13.73	3	Yes
499071		Maintenance and Repair Workers, General	1.67	11,523	18.01	12.39	3	Yes
131111	HSHW	Management Analysts	2.27	100	52.05	19.78	5	Yes
119199	HSHW	Managers, All Other	1.4	81	41.49	25.5	4	Yes
131161	HSHW	Market Research Analysts and Marketing Specialists	3	59	34.62	18.36	5	Yes
± 112021		Marketing Managers	1.6	241	48.41	16.63	3	No
119111	HSHW	Medical and Health Services Managers	2.26	52	44.91	28.31	5	Yes
292010	HSHW	Medical and Clinical Laboratory Technologists and Technicians	1.73	1,713	25.99	15.73	4	Yes
319092		Medical Assistants	2.58	318	14.63	12.78	3	Yes
± 292072		Medical Record Specialist	1.6	587	18.75	13.2	3	No
292071		Medical Records and Health Information Technicians	1.59	38	18.3	12.86	4	Yes

436013		Medical Secretaries	1.92	99	15.03	12.35	3	Yes
131121	HSHW	Meeting, Convention, and Event Planners	2.81	1,194	24.67	15.51	4	Yes
± 211023		Mental Health and Substance Abuse Social Workers	2.3	19	23.84	13.7	4	No
252022		Middle School Teachers, Exc. Special & Voc. Education	1.57	58	22.33	21.12	5	No
272041	HSHW	Music Directors and Composers	0.98	44	26.51	16.79	5	No
151142	HSHW	Network and Computer Systems Administrators	1.48	1,754	41.57	26.59	4	Yes
439061		Office Clerks	0.4	1,551	19.38	13.27	3	
472073		Operating Engineers/Construction Equipment Operators	0.71	55	18.04	14.17	3	Yes
493053		Outdoor Power Equip & other small engine mechanics	1.5	91	19.95	14.47	3	
472141		Painters, Construction and Maintenance	1.27	73	14.81	12.33	3	Yes
232011		Paralegals and Legal Assistants	1.04	54	22.47	15.9	3	Yes
41-2022		Parts Salespersons	1.2	433	17.74	11.83	3	
372021		Pest Control Workers	1.32	58	17.55	12.06	3	No
373012		Pesticide Handlers, Sprayers, & Applicators, Vegetation	1.5	102	20.05	14.76	3	
292052		Pharmacy Technicians	1.7	2,962	16.45	12.67	3	Yes
319097		Phlebotomists	3.32	1,346	16.45	12.85	3	Yes
312021	HSHW	Physical Therapist Assistants	3	33	28.28	21.95	4	Yes
472151		Pipelayers	1.39	559	19.38	16.19	3	Yes
472152		Plumbers, Pipefitters, and Steamfitters	1.49	78	18.12	12.21	3	Yes
333051	HSHW	Police and Sheriff's Patrol Officers	0.48	3,109	34.32	25.32	3	No
251199	HSHW	Postsecondary Teachers, All Other	1.66	2,041	33.61	17.29	4	No
435061		Production, Planning & Expediting Clerks	1.4	499	25.72	16.73	3	
131082		Project Management Specialist	1.4	1,792	46.88	26.73	5	
119141		Property, Real Estate & Community Association Managers	1.11	66	24.33	12.6	4	Yes
292053		Psychiatric Technicians	2.15	931	16	12.78	3	Yes
131023		Purchasing Agents, except wholesale, retail, and farm products	0.3	93	32.79	19.28	5	
292034	HSHW	Radiologic Technologists	1.86	32	24.69	18.14	3	Yes
419021		Real Estate Brokers	1.87	874	29.34	13.81	3	No
419022		Real Estate Agents	1.98	374	19.52	9.61	3	No
434171		Receptionists & Information Clerks	0.9	1374	16.11	12.84	3	
399032		Recreation Workers	2	730	16.25	11.78	3	
291141	HSHW	Registered Nurses	1.59	379	28.22	22.31	4	Yes
± 399041		Residential Advisors	1.9	100	18.56	11.75	3	No
291126	HSHW	Respiratory Therapists	2.62	776	28.22	23.54	4	Yes
472181		Roofers	1.7	115	18.15	12.37	3	No
535011		Sailors and Marine Oilers	2.21	555	15.4	13.35	3	No
± 112022		Sales Managers	1.3	431	60.82	12.63	3	No
414011	HSHW	Sales Representatives, Wholesale & Mfg, Tech. & Sci. Prod.	1.23	2,315	40.66	16.94	3	Yes
414012	HSHW	Sales Representatives, Wholesale and Manufacturing, Other	1.13	233	29.86	15.08	3	Yes

252031		Secondary School Teachers, Exc. Special and Voc. Ed.	1.6	130	22.29	21.29	5	No
413031	HSHW	Securities and Financial Services Sales Agents	0.06	57	29.62	17.09	5	Yes
492098		Security and Fire Alarm Systems Installers	2.36	1,094	22.13	15.43	3	No
339032		Security Guards	1.3	2,214	15.82	11.92	3	
472211		Sheet Metal Workers	1.22	33	19.7	14.53	3	Yes
435071		Shipping, Receiving & Inventory Clerks	0.1	95	18.55	13.41	3	
119151		Social and Community Service Managers	1.6	294	37.21	22.74	5	
211093		Social and Human Service Assistants	2.01	1,660	19.09	13.25	3	Yes
151132	HSHW	Software Developers, Applications	2.23	51	41.08	23.69	4	Yes
± 474099		Solar Thermal Installers and Technicians	0.5	1,080	18.86	11.86	4	No
252054		Special Education Teachers, Secondary School	1.57	76	21.77	21.7	5	No
472221		Structural Iron and Steel Workers	1.87	506	21.16	16.08	3	Yes
211018		Substance Abuse, Behavioral Disorder, and Mental Health Counselors	1.97	43	18.57	12.99	5	No
292055		Surgical Technologists	1.45	809	22.19	16.1	3	Yes
253097		Teachers and Instructors, All Other, Except Substitute Teachers	1.65	148	20.42	15.96	5	No
512092		Team Assemblers	-0.3	-246	17.45	12.88	3	
492022	HSHW	Telecommunications Equipment Installers and Repairers	0.6	62	26.34	18.01	3	Yes
472044		Tile and Marble Setters	2.1	827	19.9	15.51	3	Yes
131151	HSHW	Training and Development Specialists	2	57	24.36	15.51	5	Yes
113071	HSHW	Transportation, Storage, and Distribution Managers	1.35	513	46.32	26.13	4	Yes
292056		Veterinary Technologists and Technicians	2.59	998	18.31	13.04	4	Yes
251194	HSHW	Vocational Education Teachers, Postsecondary	1.69	658	29.91	20.2	4	Yes
151134	HSHW	Web Developers	1.68	868	34.5	20.68	3	Yes
514121		Welders, Cutters, Solderers, and Brazers	1.49	70	17.77	13.4	3	Yes

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

± Indicates occupation was added based on local data not for use as a justifier for addition of education programs

†††Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

NR = Not releasable.

EFI - Enterprise Florida, Inc.

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